



We find, fund and foster the
most promising cleantech
startups on the planet

Vitoria-Gasteiz, Spain
18th and 19th October 2012

Main sponsor



Institutional sponsors



Cleantech Open

Cleantech Open runs **the world's largest cleantech accelerator**. We provide entrepreneurs and technologists the resources needed to launch successful cleantech companies. Our mission is to find, fund and foster entrepreneurs with big ideas that address today's most urgent energy, environmental and economic challenges.

Since its inception in 2006, Cleantech Open has awarded over \$5 million in cash and services to support cleantech growth companies. The 581 participating companies in Cleantech Open's accelerator programs have raised more than \$660 million in external capital.

Cleantech Open's reputation is built on its clean technology Accelerator & Competition, the largest of its kind anywhere in the world. Cleantech Open alumni continue to score scientific breakthroughs, funding, deployments and customers.

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From left to right: Cleantech Open 2011 opening ceremony; Porvertrack, winner startup of 2011 edition; and Cleantech Open Global Forum 2011.

By developing a network of more than 1,500 professional volunteers who are willing to lend time and expertise to entrepreneurs who may otherwise not be able to get their ideas off the ground, we are facilitating the growth of the cleantech industry and the positive impacts that will come from such technologies.



European Investor Connect

The regional European editions of Cleantech Open are succeeding in selecting the best projects in their local ecosystems.

Opinno is Cleantech Open's regional partner in Spain. With our third year hosting the competition, we are also organizing, for the first time, the **European Investor Connect** where winners and finalists from other European editions will be able participate.



Emtech Spain
2011 investor
forum,
organized by
Opinno

A **high functioning space** will be created for the best 40 projects to push forward their companies with the best available feedback.

For two days, startups from all over Europe will have the chance to participate in **investment forums** with international investors, business angles, large corporations and local companies.

Our goal is to establish a connection between all the European participants and create an **ecosystem for entrepreneurship** on a European and international scale. We aim to build strong, long lasting partnerships among our participants.

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European Investor Connect will be held in Vitoria-Gasteiz (Basque Country, Spain), 45 minutes from Bilbao Airport. Vitoria-Gasteiz is the optimal location for this event as it has been selected as Green European Capital for 2012 by the EU.



Vitoria-Gasteiz, capital of the Basque Country in northern Spain, has been selected by the EU as Green European Capital:

- A city that has a consistent record of achieving high environmental standards
- Committed to ongoing and ambitious goals for further environmental improvement and sustainable development
- A role model to inspire other European cities

VITORIA-GASTEIZ



An initiative of the
European Commission

Our goal is to offer attendees with a range of activities, from, seminars, networking activities and investor forums to the more leisurely ones to enjoy the region, its wines and Basque pintxos!

As a startup, this event will allow you to meet the industry's leaders and create valuable connections for the future, as well as to learn from our amazing speakers, experts in their field. **As an investor**, you will have a first class showcase of the leading innovative companies developing most technological advanced projects in Europe.

You are invited! Come join us! Confirm your place in Cleantech Open's European Investor Connect by emailing us at: competitions@opinno.com





From left to right and up and bottom:
Vitoria's Gothic cathedral; Plaza del Machete; the Salburua Wetlands, restored in the late 20th century; and of view of the medieval quarter of Vitoria Gasteiz.

We have organized a two day agenda for participants of the European Investor Connect:

Thursday, October 18th

After arriving in Vitoria and lunch, we invite you to the seminar *Venture Capital in the Cleantech Industry*. The objective of this round table is to generate an open debate about the challenges faced by Corporate VC in order to achieve its strategic and financial objectives, as well as to leverage on contributions from diverse agents with different visions: academia, European corporations, startups and independent VCs.

We invite you to visit some of the leading cleantech companies in the region and to join a tour around the Medieval Quarter of the city followed by a gala dinner at the El Portalón restaurant.

Agenda – Day 1

Thursday, October 18th, 2012. Parque Tecnológico de Alava

14:00

Lunch

15:30

Seminar: "Venture Capital in the Cleantech Industry" (TBD)

17:00

Cleantech tour: Visit to leading cleantech companies in the region

20:15

Vitoria's historic center tour.

21:00

Gala dinner



Friday, October 19th

The welcome ceremony will be lead by Kevin Braithwaite, Chair Global Ideas Competition at Cleantech Open. Pedro Moneo, Director of Cleantech Open Spain, and Juan Sidro, CTO of Powertrack (winner of Cleantech Open Spain 2011), will participate as well.

The attendees will have the opportunity to showcase their business plans in front of the audience and present their projects in an elevator pitch format.

After lunch, companies and startups will have the chance to meet investors, business angles and corporate at the Investor Connect.

We also have an optional visit to one of the most beautiful wineries in the region, Bodegas Marqués de Riscal, and a gastronomical tour around Vitoria.

Agenda – Day 2

Friday, October 19th, 2012.
Parque Tecnológico de Alava

9:00

Registration

9:30

Welcome and Opening

11:00

Coffee Break and Networking

11:15

Showcase of startups business plans

13:00

Lunch

13:35

Investor Connect

17:00

Winery visit(optional)

21:00

Gastronomical tour of Vitoria (optional)



Panoramic view of Vitoria's medieval quarter; view of the main theater of the city; and Marqués de Riscal winery, designed by Frank Gehry .

