



**Establishing** your business in Spain with success

# Implantis® Barcelona: què

ERAI is specialized in the personalized, long-term assistance of your business. ERAI Spain has been established in Barcelona since 1988. Located downtown, ERAI is also in the heart of one of the strongest regions in Spain. Made up of a bi-cultural team with more than 5 highly experienced workers, ERAI Spain can

offer you a thorough know-how of the country and guarantee you an introduction into local networks. Implantis® is a unique method that only ERAI Spain offers in Barcelona. Thanks to the consolidated experience of your team, our support insures long-lasting development for your company.

## Work space

- 9 offices in open spaces

## Equipments

- High speed internet and wifi
- Copier
- Dedicated phone lines

## Common infrastructures

- Conference room
- Kitchen
- 24h access

Offices located  
downtown

Close to transport  
networks

30 minutes from  
the airport



# ick establishment, efficiency, serenity



## ERAI Spain offers tailor made solutions based on your specific needs

With Implantis® Barcelona, we offer a straightforward and effective solution allowing your company to succeed in your establishment and development in Spain.

Whether you have foreign employees in Spain or Spanish representatives working for a foreign company, your subsidiary will benefit from an intercultural work environment, oriented towards business performance. A team spirit and daily ERAI support will maximize your chances of success.

A solid 3 way relationship will be in place between ERAI Spain, your local representative and yourself.

### Business and mailing address

- Local address
- Mail forwarding
- Dedicated phone line

### Fully equipped offices and amenities

- Equipped office space : desk, chair, cabinet
- Conference room
- Resting area
- High speed Internet and WIFI
- AC / heating
- Office cleaning

### Administrative and sales support

- Reception
- Personalized telephone greeting or calls transfer to your company
- Introduction to our local business network: banks, lawyers, CPA, associations,...
- Temporary sales support
- Translation and meeting support / negotiation

### Recruitment

- Recruitment of your local team based on the desired profile

### Support

- Business coaching and support
- Follow up on sales activities and objectives
- Regular reporting to HQ

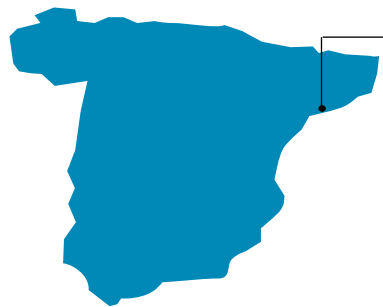
## Testimonial

**VDI company, Mr Bruno García Jarés**  
**Head of the VDI España subsidiary - VDI Group**

« ERAI Spain offers to SMEs-SMIs a competent administrative facility wherein its main objective is to facilitate onsite the establishment of foreign methods. Spain is still an open market where some companies can make a mark. Clearly our choice was ERAI: they are experienced in subsidiary development in Spain, as well as with dual cultures, and have offices that can accommodate companies when getting set up. They also have a team of professionals that is always there to assist you. I would say that ERAI's strongest feature is its experience in the development of subsidiaries in Spain, as well as its knowledge of the Spanish market. Its team of bilingual professionals helps and assists your decision-making from the onset and throughout the development of your activities ».

### ERAI Spain

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Barcelona



Barcelona

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**Rhône-Alpes** Région  
supports ERAI's action